

**Write Winning Grant Proposals**  
**Cleveland State University**  
**November 6, 2015**

- 8:30 a.m.     GENERAL GRANT WRITING CONCEPTS  
Introduction to the seminar  
The three requirements needed for success in any application
- Your idea
  - The need for commitment
  - Good grant proposal-writing skills
- Grant Applications – similarities of all formats
- 9:15 a.m.     UNDERSTANDING NIH & NSF FUNDING PRIORITIES  
Funding Opportunity Announcements (FOAs)  
The importance of Program Officers/Directors  
Different NIH & NSF funding mechanisms
- 10:15 a.m.    MORNING BREAK
- 10:30 a.m.    PREPARATION OF THE APPLICATION – General Concepts  
How to create a compelling Overview/Executive Summary
- 12:00 p.m.    LUNCH BREAK
- 1:00 p.m.     Approach (Work plan)  
Background and Preliminary Studies  
Significance and Innovation  
Biographical Sketches and Environment
- 2:30 p.m.     AFTERNOON BREAK
- 2:45 p.m.     Budget – general concepts  
Titles  
Project Summary/Narrative  
Critical review of your proposal
- 3:15 p.m.     THE REVIEW PROCESS  
The concept of peer review  
Common assumptions about peer review  
The importance of identifying your NIH reviewers  
Recommending or excluding reviewers  
Implicit vs. explicit review criteria at NIH & NSF  
NIH & NSF review and procedures  
Resubmission of scored and triaged NIH applications
- 4:45 p.m.     GENERAL DISCUSSION/QUESTIONS