



**MONTE AHUJA**  
*College of Business*

**FOR OFFICE USE ONLY**

GPA \_\_\_\_\_

Verbal \_\_\_\_\_

Quant \_\_\_\_\_

**MASTER of**

NAME \_\_\_\_\_

ID \_\_\_\_\_

# BUSINESS ADMINISTRATION

## LEVEL I BASIC PROFICIENCY

Credits Waived Semester Completed Final Grade

Courses in Level I provide basic skills that help assure successful completion of graduate level work. These courses are waived on the basis of GMAT/GRE results (16-19th % verbal waives GAD 501; 20th % Verbal waives GAD 501 & 502; and 25th % Quantitative waives OSM 500)

• <b>GAD 501</b>	Business English	4	<input type="checkbox"/>	_____	_____
• <b>GAD 502</b>	Intermediate Business English	3	<input type="checkbox"/>	_____	_____
• <b>OSM 500</b>	Mathematical Models for Business	2	<input type="checkbox"/>	_____	_____

## LEVEL II BASIC BUSINESS KNOWLEDGE

Credits Semester Completed Final Grade

Courses in Level II provide knowledge of the basic business disciplines to prepare students for upper level MBA courses. These courses are waivable on the basis of recent undergraduate business coursework.

• <b>ACT 501</b>	Financial Accounting	3	<input type="checkbox"/>	_____	_____
• <b>ECN 501</b>	Economic Concepts	3	<input type="checkbox"/>	_____	_____
• <b>FIN 501</b>	Financial Management	3	<input type="checkbox"/>	_____	_____
• <b>GAD 515</b>	Communications for Managers	3	<input type="checkbox"/>	_____	_____
• <b>MBA 500</b>	Environment of Business	3	<input type="checkbox"/>	_____	_____
• <b>MGT 501</b>	Management and Organizational Behavior	3	<input type="checkbox"/>	_____	_____
• <b>MKT 501</b>	Marketing Theory and Practice	3	<input type="checkbox"/>	_____	_____
• <b>OSM 503</b>	Statistical Methods for Business Decisions	3	<input type="checkbox"/>	_____	_____
• <b>OSM 511</b>	Operations Management	3	<input type="checkbox"/>	_____	_____

## LEVEL III ELECTIVES

Credits Semester Completed Final Grade

### GROUP A FUNCTIONAL CORE (13 CREDITS)

• <b>ACT 600</b>	Managerial Accounting	3		_____	_____
• <b>FIN 601</b>	Financial Policies	3		_____	_____
• <b>MKT 601</b>	Marketing Management	3		_____	_____
• <b>MGT 601</b>	Human Resources Management & Labor Relations	3		_____	_____

### GROUP B INTEGRATIVE CORE

• <b>MBA 600</b>	Team Dynamics	1		_____	_____
• <b>MBA 602</b>	International Business	3		_____	_____
• <b>MBA 603</b>	Management of Innovation and Technology	3		_____	_____
• <b>MBA 660</b>	Integrative Business Strategy	4		_____	_____

\*Completion of Level 1 & 2 requirements and Group A Functional courses in Level 3 must be completed prior to enrollment

### GROUP C ELECTIVES - SEE REVERSE FOR OPTIONS

•	Business Elective 500 or 600 Level	3		_____	_____
•	Business Elective 600 Level	3		_____	_____
•	Business Elective 600 Level	3		_____	_____

NOTE: Internships and Independent Study can be applied as an Elective

### Graduate Business

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LOCATION BU 327

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**CONTINUED on the back**

CONTINUED *from the front*



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# BUSINESS ADMINISTRATION

## LEVEL III ELECTIVE DESCRIPTIONS

### ACCOUNTING

**ACT 521** Cost Accounting (3) / **ACT 555** Internal Auditing (3) / **ACT 560\*** International Accounting (3), **ACT 562** Tax II (3) / **ACT 584** Governmental and Institutional Accounting (3) / **ACT 621** Federal Income Taxation (4) / **ACT 633** Cost Accounting Theory and Analysis (3) / **ACT 636** Federal Income Taxation of Corporations and Shareholders (3)

### BUSINESS LAW & ETHICS/ COMPUTER & INFORMATION SCIENCE

**BLW 511** Business Law and Ethics (3) / **CIS 500** Introduction to programming

### FINANCE

**FIN 604** Management of Financial Institutions (4) / **FIN 605** Financial Markets (4) / **FIN 606** Investment Analysis (4), **FIN 610** Real Estate Finance (4) / **FIN 612** Real Estate Investment (4) / **FIN 615** Derivative Securities (4) / **FIN 621\*** International Financial Management (4) / **FIN 673** CFA Level I Preparation (2-4)

### HEALTH CARE ADMINISTRATION

**HCA 515** Medical Care Organization (3) / **HCA 616** Seminar Health Quality, Policy (3) / **HCA 625** Health Informatics (3) / **HCA 640** Health Care Law and Ethics (3) / **HCA 650** Long-Term Care (3)

### INFORMATION SYSTEMS

**IST 600** Fundamentals of System Development (4) / **IST 601** IT for Competitive Adv (3) / **IST 602** Adv Prog. of Bus System (4) / **IST 603** Systems Analysis Methods (4) / **IST 604** Modern Database Design/Implementation (4) / **IST 606** Management of Bus Networks (4) / **IST 635** Bus Value of Information Tech (4)

### MASTER OF BUSINESS ADMINISTRATION

**MBA 650** Sustainable Business Practices (4) / **MBA 651** Sustainable Business Practicum (4)

### MANAGEMENT

**MGT 504** Organizational Theory & Design (3) / **MGT 522** Labor Law (3) / **MGT 531** Employment Practices Law (3) / **MGT 543** Entrepreneurship (3) / **MGT 557** Human Resources Info Systems (3) / **MGT 577** Managerial Skill Development (3) / **MGT 587** International Management (3) / **MGT 602** Adv Wage/Employment Theory (3) / **MGT 604** Leadership & Interpersonal Effectiveness (3) / **MGT 605** Organizational Development (3) / **MGT 640** Compensation & Benefits (3) / **MGT 641** Employment Planning (3) / **MGT 651** Collective Bargaining (3)

### MARKETING

**MKT 511** Retail Strategy & Marketing (4) / **MKT 531** Marketing Research (4) / **MKT 550** Selling & Sales Force Mgmt (4) / **MKT 552** Business-to-Business Marketing (4) / **MKT 554** Online Marketing Strategies (4) / **MKT 556** Customer Relationship Management (4), **MKT 604** Strategic & Tactical Marketing (4) / **MKT 606** Advertising/Promotion Mgmt (4) / **MKT 607** Product Mgmt (4) / **MKT 608\*** Global Marketing (4) / **MKT 640** Field Experience Abroad (4)

### OPERATIONS & SUPPLY CHAIN MANAGEMENT

**OSM 515** Case Studies in Operation Mgmt (4) / **OSM 517** Lean Six Sigma (4) / **OSM 524** Transportation Management (4) / **OSM 525** International Operations Mgmt (3) / **OSM 527** Strategic Sourcing/Purchas Mgmt (4) / **OSM 534** Multivariable Analytics SAS (4) / **OSM 538** Intl Field Exp Sup Chain Mgmt (3) / **OSM 601** Supply Chain Analytics (3) / **OSM 611** Applied Business Forecasting (3) / **OSM 621** Service Operations Management (3) / **OSM 622** Project Management (3) / **OSM 623** Supply Chain Management (4) / **OSM 624\*** Global Operations Management (3) / **OSM 645** Stat Quality Control/Improvment (3), **OSM 652** Sustainable Supply Chain Mgmt (4) / **OSM 696** Current Problems (1-4)

\* Approved substitute for MBA 602 (International Business).