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sponsors:**

# **2014 Business Internship and Co-op Expo**

*Platinum Level:*



*Silver Level:*



# **A Guide to Employers**

**October 9, 2014**

**Organized by:**



**Monte Ahuja College of Business**  
*Undergraduate Programs and Student Services*



**Monte Ahuja College of Business**  
*More than a degree. A competitive edge.™*

**Organization Biography:**

Alexander Mann Solutions is the world's leading provider of talent acquisition and management services. We integrate our outsourcing capability and consulting expertise to enable organizations to attract, engage and retain top talent.

Every day Alexander Mann Solutions and clients from a wide range of industries partner to deliver creative talent acquisition and integrated talent management solutions in over 80 countries, on all continents, around the world.

**Organization's Expo Representative(s):**

Adam Giffi

**Organization's Website:**

<http://www.alexandermannsolutions.com/>

**Seeking to speak with:**

All Business majors and Psychology majors

**Employment/ Internship Opportunities:**

We have deep industry expertise in a number of sectors, specifically Retail and Financial Services; Investment Banking and Professional Services; Technology and Media; Defense, Engineering and Business Services; Energy; and Healthcare and Life Sciences. We are seeking support for Management and Human Resource internship opportunities.

**Organization Biography:**

AmTrust Financial Services, Inc. was founded in 1998 to provide property and casualty insurance to small businesses. Through acquisitions and organic growth, AmTrust Financial Services has since grown to become a multinational property and casualty insurer specializing in coverage for small to mid-sized businesses. Our financial stability is based upon a philosophy of niche diversity with a focus on low-hazard risk.

Since its inception, AmTrust has crafted a balanced portfolio of insurance products including:

- Multiline Small Business Insurance
- Warranty and Specialty Risk Insurance
- Specialty Program Business Insurance

**Organization's Expo Representative(s):**

Kimberly A. Bowen and Nichole Krupka

**Organization's Website:**

[www.amtrustgroup.com](http://www.amtrustgroup.com)

**Seeking to speak with:**

All Business major and Math, Engineering and Psychology majors

**Employment/ Internship Opportunities:**

Analytical Marketing Assistant, Underwriting Assistant, Actuarial Analyst, IT Specialist, Recruiter/Human Resources Auditing/Accounting, Information Systems Security/Network, Various other options.

**Organization Biography:**

The Bloomberg Businessweek B-School Connection is a customized program that is designed to help business schools to encourage students to be readers of business news continually and pervasively, not just when course work demands it. Students can step into class ready to engage their colleagues as well as their instructors in the business issues, successes, innovations, and challenges of our time. The program provides designed to help connect BBW's content to most business classes at every level.

**Organization's Expo Representative(s):**

Kathy Henderson

**Organization's Website:**

[www.resourcecenter.businessweek.com/b-school-connection-programs](http://www.resourcecenter.businessweek.com/b-school-connection-programs)

**Business Product Vendor:**

Stop by to learn about Bloomberg products to help you stay on top of business news and career information that can aide your internship or career search.

**Organization Biography:**

Blue Technologies is a \$50M office technology organization servicing sixteen counties in Ohio with offices in Cleveland (headquarters), Akron/Canton, and Columbus. What we sell is not as important as what we represent to our customers. We provide industry-leading products backed by world class services that solve business process problems and increase office efficiency including:

- Hardware Solutions for printing / scanning / copying / fax as well as information technologies (KMBS, Lexmark, KIP, Cisco, HP, Aruba, VMWare, Microsoft, etc...)
- Imaging Solutions to solve business process problems including document imaging & ECM software and related custom integration of data / information within a companies' infrastructure (OnBase, HP Autonomy, Filebound, Prism)
- Process Solutions that provides network monitoring, back-up IT support, project management, VoIP products & services and many other IT needs. (Star2Star, Print Audit, N-Able, Symantec, Barracuda)
- Services that outsources a companies' printer fleet for service and supplies and allowing their IT staff to focus on company initiatives

**Organization's Expo Representative(s):** Tammy Tan**Organization's Website:** <http://www.btoho.com>**Seeking to speak with:**

All Business majors, Math majors and Psychology majors

**Employment/ Internship Opportunities:**

Outside Sales Representative  
Managed Services Sales Executive  
Education Technology Sales (K-12) Executive  
IT Infrastructure (hardware) Sales Executive  
Marketing/PR Intern

**Organization Biography:** The mission of Cleveland Clinic is to provide better care of the sick, investigation into their problems, and further education of those who serve.

The Founder's Vision: The vision of Cleveland Clinic: Striving to be the world's leader in patient experience, clinical outcomes, research and education. When Cleveland Clinic welcomed its first patients on February 28, 1921, its mission was clearly in place: "Better care of the sick, investigation into their problems and further education of those who serve." The doctors who founded Cleveland Clinic, drawing from military medicine, believed in diverse specialists working and thinking as a unit. This kind of cooperation, efficiency and shared vision has fostered excellence in patient care, research and education. These principles endure today at Cleveland Clinic, a nonprofit group practice.

**Organization's Expo Representative(s):**

Zack Mayer and Sanaa Dakdouk

**Organization's Website:** [clevelandclinic.org](http://clevelandclinic.org)

**Seeking to speak with:** All Business majors and Math majors

**Employment/ Internship Opportunities:**

Both Business and IT majors for our internship and co-op program beginning spring 2015. The Business Intelligence department is responsible for developing and maintaining dashboards, online reports, and web applications that support daily operations and long term strategic goals associated with clinical and operational initiatives implemented throughout the Health System. EBI is an umbrella term describing the concepts and methods that improve business decision-making by using information in fact-based analytics to drive quantifiable change and optimize operations.

The department currently staffs 110+ employees comprised of Analysts, SQL Database Developers, .NET Web Developers, Project Managers, Statisticians, and Training Specialists. All EBI products are readily available to 6,000+ internal customers through a centralized Enterprise Business Intelligence (EBI) Portal.

**Organization Biography:**

A community foundation is a charitable organization created by and for a community of people. It is supported by local donors and governed by a board of private citizens who work toward the greater good of the citizens in the community. Funds come from a variety of sources, including bequests and living trusts, and are invested in perpetuity. The investment earnings are then distributed to worthy organizations or causes. Today, more than 1,700 community foundations exist around the world.

**Organization's Expo Representative(s):**

Paul Putman, Anika Roundtree and Danielle Hanna

**Organization's Website:**

<http://www.clevelandfoundation.org/about/summer-internships/>

**Seeking to speak with:**

All Business majors, Urban majors and All majors

**Employment/ Internship Opportunities:**

Non-Profit and Public Sector

The foundation's Summer Internship Program provides a limited number of college students or recent graduates an opportunity to work in Cleveland-area nonprofit organizations or governmental agencies during the summer months.

All interns are required to work full-time as designated by their host organization. In addition, interns attend a weekly seminar highlighting key organizations and programs being conducted in the local nonprofit and public sectors. Stop by the table and discuss the various organizations that you can intern for.

**Organization Biography:**

Dwellworks delivers innovative, efficient and cost-effective relocation and real estate solutions. Founded in 2007, Dwellworks has over 30 years of experience, leadership and service in the relocation and real estate industries. The company offers a comprehensive suite of services including Destination Services for relocating employees and their families, Property Management for both vacant and tenant-occupied homes, and Valuation Services for relocation, specialty and mortgage appraisal needs.

Headquartered in Cleveland, Ohio, Dwellworks maintains service centers in Detroit, MI; New York, NY; Phoenix, AZ; Washington, DC; Ottawa, Ontario; Mexico City, Mexico; San Jose, Costa Rica; and Truro, United Kingdom.

**Organization’s Expo Representative(s):**

Jessica Pike

**Organization’s Website:**

<http://www.dwellworks.com/>

**Seeking to speak with:**

All Business majors

**Employment/ Internship Opportunities:**

- |                     |                            |
|---------------------|----------------------------|
| Marketing           | IT                         |
| Legal               | HR                         |
| Property Management | Destination Services       |
| Accounting          | Valuation Services/Finance |
| Global Supply Chain |                            |

**Organization Biography:**

Enterprise Rent-A-Car is owned and operated by St. Louis-based Enterprise Holdings, a privately held company which also owns and operates the Alamo Rent A Car and National Car Rental brands. Enterprise is internationally recognized, with more than 6,000 neighborhood and airport locations in the United States, Canada, the U.K., Ireland, and Germany. Moreover, with more than 5,500 offices located within 15 miles of 90 percent of the U.S. population, Enterprise Rent-A-Car offers a wide variety of car leasing, vanpooling, car sharing and hourly rental programs – and local car rental customers are picked up at no extra cost.

Enterprise is repeatedly ranked by *BusinessWeek* as one of the “50 Best Places to Launch a Career” and one of the largest college recruiters in the United States as reported by *Diversity Employers* and *CollegeGrad.com*.

**Organization’s Expo Representative(s):** Meredith Levitt

**Organization’s Website:** [www.go.enterprise.com](http://www.go.enterprise.com)

**Seeking to speak with:** All Business majors

**Employment/ Internship Opportunities:**

Internship opportunities are available nationwide and are full-time paid summer internships.

**Sales Management Training Program:** Building a sales career takes more than education. It takes opportunity. This is the program where you can sharpen your customer service skills, your marketing know-how and your ability to manage a team. (Graduating Seniors)

**Summer Sales Management Trainee Internship:** Our Internships play an integral role in the success of Enterprise and are a comprehensive introduction to our Management Training Program. For a college student, real-world professional business experience can put you above the rest when you enter the job market.

## Federal Reserve Bank of Cleveland

### **Organization Biography:**

The Federal Reserve Bank of Cleveland, part of the nation's central bank, has supported many opportunities for professional growth during our nearly 100 year history. Our vision is to be a premier Federal Reserve Bank recognized for operational excellence and expertise in payments systems, banking supervision, and economic issues that are important to our region and nation. For fifteen years in a row, we've been named "One of Northeast Ohio's Best Places to Work" by NorthCoast 99. This prestigious award honors organizations with outstanding employment practices, including compensation, benefits, training, recruitment, retention, community services, and employee communications. We invite you to learn how you can make a difference at the Federal Reserve Bank of Cleveland.

### **Organization's Expo Representative(s):**

Janique Jones, Jessica Ice, and Arit Umana

### **Organization's Website:**

[www.clevelandfed.org/about\\_us/career\\_center/internship/index.cfm](http://www.clevelandfed.org/about_us/career_center/internship/index.cfm)

### **Seeking to speak with:**

All Business majors, Computer Information Science major, Psychology major, Communication major, Economic major and Urban Major

### **Employment/ Internship Opportunities:**

**Cash Operations:** The Bank's Cash Operations Department offers cash services to customers within the Fourth District. Services include the ability to order and deposit currency and coin. We seek students majoring in business administration, IT, MIS, or computer science.

**Community Development:** The Community Development Department supports community reinvestment, fair lending, and economic development activities throughout the region. We seek students majoring public policy, public administration, and research.

**Credit Risk Management:** The Credit Risk Management Department monitors and counsels institutions on payment systems risk and Reserve activities, functions as a discount window to complement open-market operations', and facilitates the balance-sheet adjustments of individual banks that face temporary, unforeseen changes in their asset and liability structure. We seek students majoring in accounting, finance, or business.

## Federal Reserve Bank of Cleveland, Continued

**eGovernment Operations:** The eGovernment Department supports two major Treasury applications and a priced-service application, including new electronic collection methods that facilitate the ability of agencies to conduct transactions online. We seek students majoring in IT, MIS, or computer science.

**Financial Support Services:** Financial Support Services provides services such as strategy, finance, and risk management; expense accounting; contracts and purchasing; and national billing. We seek students majoring in accounting, finance, or business.

**Human Resources:** The Human Resources department attracts and retains talented employees, promotes a positive, quality-minded business culture, maintains progressive compensation/benefit programs, delivers employee development opportunities, and consults on employee relations issues. We seek students majoring in Human Resources Management, Organization Development or a closely related field.

**Information Systems Support:** The Information Systems Support function provides information technology and business systems support. We seek students majoring computer science or a closely related field.

**ITS End User Support:** The function of ITS is to foster an environment in which information and technology are used to support and enhance the Bank's and the Federal Reserve System's business decisions, customer service, and operations. ITS End User Support seeks students majoring in computer science or a closely related field.

**National Cash Automations:** NCA, the Cash Product Office's software development and support team, maintains and enhances the Federal Reserve System's Cash Operations suite of automation solutions. We seek students majoring in business administration, project management, or operations management.

**Office of Minority & Women Inclusion:** The OMWI develops and implements standards and procedures for the Bank to promote equal employment opportunity, workforce diversity, and increased participation of minority and women owned businesses in Bank programs and contracts. We seek students majoring in social sciences such as psychology, public administration, anthropology, economics, public policy, sociology; business management, human resources.

### **Organization Biography:**

The French Company® provides on-site rolling stock equipment, shopping cart, grocery cart and retail equipment repair, preventative maintenance, and cleaning service programs.

For over 40 years, The French Company® has enabled our clients to maintain peak performance of their rolling retail equipment and shopping carts, to extend the life of their equipment, and to lower their overall cost of ownership. Our exemplary history of working with Fortune 100 and 500 companies is just one reason we are a company you can trust.

### **Organization's Expo Representative(s):**

Diane Nichols

### **Organization's Website:**

<http://www.thefrenchcompany.com/>

### **Seeking to speaker with:**

General Business and Marketing majors

### **Employment/ Internship Opportunities:**

**Business Development Department:** Marketing and Sales support for French Company clients and preparing presentations, outreaching to clients and using CRM programs to support the Business Development Department. Also, possible attendance of trade shows to help market The French Company various products from retail stores to hotel chains.

### **Organization Biography:**

The mission of the Greater Cleveland Sports Commission is to measurably enhance the economy, image and quality of life in the Greater Cleveland community by attracting, creating and managing significant sporting events and activities. The organization takes the unique approach of becoming a management and financial partner in each event with the goal of producing events that are more successful in Cleveland than other cities in which they have been held. Since 2000, the Sports Commission has been responsible for attracting over 150 sporting events, contributing to more than \$400 million in economic activity

### **Organization's Expo Representative(s):**

Lauren Harris

### **Organization's Website:**

[www.clevelandsports.org](http://www.clevelandsports.org)

### **Seeking to speak with:**

General Business major, Marketing major, Sports and Recreation major, Public Relations major and Marketing majors

### **Employment/ Internship Opportunities:**

- Event Management Intern
- Marketing Intern
- Communications Intern
- Business Development/Sales Internship

**Organization Biography:**

Cleveland-based KeyCorp is one of the nation's largest bank-based financial services companies, with assets of approximately \$91.8 billion. Key companies provide investment management, retail and commercial banking, consumer finance, and investment banking products and services to individuals and companies throughout the United States and, for certain businesses, internationally.

**Organization's Expo Representative(s):**

Amanda Gnagy, Alan Jefferis, Jennifer Caso, Jennifer Paglio, George Marountas, Samantha Consolo, Ileana Quinones

**Organization's Website:** [www.key.com](http://www.key.com)

**Seeking to speak with:**

All Business majors, Math major and Psychology major

**Employment/ Internship Opportunities:**

**Internship Programs:** The internship programs span 10 – 14 weeks. As an intern, you'll gain hands-on experience working on various projects and networking with management and other professionals in selected areas. Upon successful completion of the internship, you will have the opportunity to be considered for placement in the respective rotational program.

- Capital Markets
- Retail Management
- Finance
- Human Resources
- Credit Risk
- Real Estate
- Internal Audit
- Technology

**Rotational Analyst Programs:** The Rotational Analyst Program (Graduating Seniors/full time positions) combines on-the-job training, hands-on experience, and department rotations, our Analyst Programs prepare applicants for a long-term career with KeyBank. Each program starts with several weeks of foundational training to enhance the applicants' technical and business skills.

- Capital Markets
- Retail Management
- Finance
- Human Resources
- Credit Risk
- Real Estate
- Internal Audit
- Technology

**Organization Biography:**

The Lubrizol Corporation, a Berkshire Hathaway company, is a technology-driven global company. We combine complex specialty chemicals to optimize the quality, performance and value of our customers' products while reducing their environmental impact.

We know that Lubrizol isn't a common household name to most people. So it might surprise you that our products and technologies are in things you use every day - quite likely on surfaces and in fluids in the vehicles you drive, in the shampoos and soaps you use, in a medicine you take, in the clothes you wear and in electronic devices and plumbing systems in your home.

**Organization's Expo Representative(s):**

Allison Polman

**Organization's Website:**

[www.lubrizol.com](http://www.lubrizol.com)

**Seeking to speak with:**

Finance, Supply Chain Management, Marketing/ Market Research, Human Resources, Chemical Engineering and Chemistry majors

**Employment/ Internship Opportunities:**

Product, Safety & Compliance Intern, Finance Intern, Statistical Computing Intern, Market Research Intern in addition to offering Co-op Programs.



### **Organization Biography:**

Medical Mutual has been a trusted health insurer for 80 years. We are the oldest and largest health insurance company headquartered in the state of Ohio.

The work you do and the team you choose has a huge impact on your life. If you are seeking a challenging and supportive work environment that will help you be your best, then you belong with an organization that values high performance and ambition — Medical Mutual.

### **Organization's Expo Representative(s):**

Lydia Shinn and Noelle Wolfe

### **Organization's Website:**

[www.medmutal.com](http://www.medmutal.com)

### **Seeking to speak with:**

All Business majors, Psychology major and various CSU majors

### **Employment/ Internship Opportunities:**

Our College Internship Program gives you valuable work experience where you can apply classroom knowledge to real-world situations.

During your 10- to 12-week internship, you'll work on projects and assignments to develop professional skills, increase confidence and gain meaningful hands-on practice.

Our internship program is designed to:

- Provide a challenging and meaningful work experience with a competitive paid program.
- Give college graduates the opportunity to be identified as a potential future employee.

### **Organization Biography:**

Millennia Housing Management, LTD. (MHM) was established in 1995 to manage a newly acquired portfolio and to build an organization with the industry's most talented and experienced executives in both HUD subsidized and Low Income Housing Tax Credit (LIHTC) housing. Frank T. Sinito, its President and Founder, and his associates have positioned the company for growth opportunities in fee management and acquisitions in the affordable and market rate multi-family industry. MHM also added a luxury property in Lakewood in 2014.

### **Organization's Expo Representative(s):**

Magan Torres

### **Organization's Website:**

[www.mhmltd.com](http://www.mhmltd.com)

### **Seeking to speak with:**

All Business majors and various CSU majors

### **Employment/ Internship Opportunities:**

Millennia Housing Development:

- Development intern (Urban Planning, Design and Development, Urban Studies)
- Asset Management (Finance, Business, Economics)
- Design & Construction (Design, Interior Design, Architecture)
- Accounting, (Accounting)
- Social Service Coordinator (Gerontology, Family Studies, Social Sciences, Social Work)

American Preservation Builders:

- Construction
- Project Management
- Operations and Supply-Chain Management

**Organization Biography:**

As the #1 faucet brand in North America, Moen offers a diverse selection of thoughtfully designed kitchen and bath faucets, showerheads, accessories, bath safety products and kitchen sinks for residential and commercial applications each delivering the best possible combination of meaningful innovation, useful features, and lasting value.

At Moen, we're committed to being a great place to work. We're the #1 faucet brand in North America, recognized the world over as an industry leader that designs and delivers outstanding products.

**Organization's Expo Representative(s):**

Danielle Gibbons

**Organization's Website:**

[www.moen.com](http://www.moen.com)

**Seeking to speak with:**

All Business majors and Engineering majors

**Employment/ Internship Opportunities:**

If you are a current student looking for a challenging internship or co-op experience, make sure that the company you choose is a market leader with a global reputation for innovation, integrity, community involvement, and environmental stewardship.

Internships provide excellent work experience for students in disciplines such as marketing, sales, supply chain and human resources. Co-op assignments with Moen allow engineering students to work as extensions of our engineering teams on projects in product development, product quality, manufacturing and technical innovation.

**Organization Biography:**

We've been helping people take control of their financial futures for nearly 160 years. Our financial management approach continues to set us apart and is the reason why families and businesses trust us to lead the way in today's evolving economic environment.

With over 5,000 employees at our home office in Milwaukee, and second campus in Franklin, Wisconsin, Northwestern Mutual is truly a community within a community. We offer our employees an innovative and challenging place to work with camaraderie and teamwork to stimulate your mind as well as your character.

**Organization's Expo Representative(s):**

Jessica L. Castellano

**Organization's Website:**

[www.cleveland.nm.com](http://www.cleveland.nm.com)

**Seeking to speak with:**

All Business majors

**Employment/ Internship Opportunities:**

Internship Program: If you have an entrepreneurial spirit, want real-world business experience and are looking to make a difference, then an internship with the Northwestern Mutual is right for you. Our internship has been highly rated due to its mentorship and career advancement opportunities, intern involvement, resume enhancement and unique appeal:

- Open Financial Representative Intern
- Graduating seniors - Full time position: Financial Representative

**Organization Biography:**

Parker can be found on and around everything that moves. We manufacture highly engineered components and systems that facilitate motion and the controlled flow of liquids and gasses for a wide variety of global markets to increase the productivity and profitability of our customers. Parker's focus on solving some of the world's greatest engineering challenges sparks our passion for innovation and secures our future growth. Our technological expertise creates a more sustainable future for us all.

**Organization's Expo Representative(s):** Matthew Rushing

**Organization's Website:** [www.parker.com](http://www.parker.com)

**Seeking to speak with:**

Accounting majors and all Business majors

**Employment/ Internship Opportunities:****Special focus on Accounting Internship Program:**

Parker summer interns gain valuable experience through hands-on training at various company locations. Interns are provided with meaningful work and measurable goals, and receive feedback on their performance through an evaluation completed by their immediate supervisor. Interns with good evaluations are invited to return for another internship. Those who are seniors are given consideration for full time employment with Parker upon graduation, a valuable opportunity in the modern business environment. Majors include: all Business majors/areas.

**Special focus on Accounting Trainee Program:** Parker offers recent graduates the opportunity to expand their education and apply existing knowledge through a professional development program. Ranging from 6 to 18 months, our development programs help graduates to establish an understanding of Parker's operations and products and provide valuable experience through rotational assignments at various Parker locations. Open for all Business majors.

**Organization Biography:**

We provide clients with customer sales, marketing and lead generation solutions that yield maximum results. We work as a strategic partner to ensure that our friendly and creative team gives your product the opportunity to thrive in its market. We use a direct promotional strategy, and along with our retail partners, we provide sales, marketing and lead generation services that aim to connect with as many customers as possible.

**Organization's Expo Representative(s):**

Kaylee Darnell

**Organization's Website:**

[www.paramourindustries.com](http://www.paramourindustries.com)

**Seeking to speak with:**

All Business majors and special focus on the Marketing major

**Employment/ Internship Opportunities:**

- Marketing
- Sales
- Brand Management
- Business Development
- Promotional Strategy

**Organization Biography:**

What differentiates our firm? We focus on people, our clients and our staff. We believe that our clients are the center of all we do and their satisfaction is our primary concern which is why we are focused on our staff. We strive to create an environment that the Partners and staff enjoy. As a result, our clients are served by people who enjoy what they do.

For the past 16 years, Plante Moran has been a one of FORTUNE magazine's list of the '100 Best Companies to Work For' in America. We've also been cited by Human Resources Executive Magazine as one of the 18 best places to work for millennials.

**Organization's Expo Representative(s):**

Jen DiCesare \* Will attend from 3:00pm to 6:00pm

**Organization's Website:**

[www.plantemoran.com/careers/campus/Pages/opportunities.aspx](http://www.plantemoran.com/careers/campus/Pages/opportunities.aspx)

**Seeking to speak with:**

Accounting majors

**Employment/ Internship Opportunities:**

Plante & Moran provides various accounting internship opportunities and exploration programs from freshman to senior year.

**Organization Biography:**

PNC offers a wide range of services for all our customers, from individuals and small businesses, to corporations and government entities. No matter how simple or complicated your needs, we're sure to have the products, knowledge and resources necessary for financial success. The products include: Retail Banking, Asset Management Group, Corporate & Institutional Banking, Residential Mortgage Banking,

**Organization's Expo Representative(s):**

TBD

**Organization's Website:**

[www.pnc.com](http://www.pnc.com)

**Seeking to speak with:**

All Business majors

**Employment/ Internship Opportunities:**

The 10-week Summer Internship Program at PNC presents an opportunity to gain exposure to PNC's businesses and culture.

**PNC Summer Internship Programs/Areas:**

- Asset Management Group (AMG)
- Corporate & Institutional Banking (C&IB)
- Finance & Accounting
- Human Resources (HR)
- Internal Audit
- Mortgage
- Operations
- Retail Banking
- Risk and Technologies

**Organization Biography:**

The Progressive Group of Insurance Companies has always lived up to its name by being one step ahead of the insurance industry, and finding new and affordable insurance solutions. We began in 1937 with the first drive-in claims office, became the first to introduce reduced rates for low-risk drivers, and then changed the insurance shopping experience by offering comparison rates on the Web.

Progressive has been rated one of the top places to start a career because we develop and grow business leaders.

**Organization's Expo Representative(s):**

Hilary Hilow and Gabriel De León

**Organization's Website:**

[www.progressive.com/jobs/students-grads](http://www.progressive.com/jobs/students-grads)

**Seeking to speak with:**

All Business majors, Math major and Psychology major

**Employment/ Internship Opportunities:**

- Business Analysis
- Customer Contact Centers
- Claims
- Finance & Accounting
- Human Resources
- Health & Wellness
- Information Technology
- Legal
- Marketing
- Product & Process Management
- Real Estate & Facilities
- Sales

**Organization Biography:**

We're the #1 online lender in America, closing loans in all 50 states, and we've grown to be one of the largest full-service residential mortgage lenders in the country. There's a simple reason J.D. Power ranked us "Highest in Customer Satisfaction for Primary Mortgage Origination" in the U.S., four years in a row: We care about the people we work with. We're THRILLED to tell you we've been named by J.D. Power as #1 in the United States for client satisfaction on the servicing side of the business, as well.

**Organization's Expo Representative(s):**

Samantha Salway and Jen Fortuna

**Organization's Website:**

[www.quickenloanscareers.com/openings](http://www.quickenloanscareers.com/openings)

**Seeking to speak with:**

All Business majors, Math major and Psychology major

**Employment/ Internship Opportunities:**

Learn and grow in an internship in one of the following areas:

- Marketing
- Human resources
- Accounting
- Public Relations
- Technology
- Client Relations

**Mortgage Banker full-time position – graduating seniors**

Mortgage bankers speak to clients who are already looking to purchase or refinance their homes and serve as the financial expert developing a solution to help them achieve their goals.

**Organization Biography:**

The Northeast Ohio Regional Sewer District is responsible for wastewater treatment facilities and interceptor sewers in the greater Cleveland Metropolitan Area. This service area encompasses the City of Cleveland and all or portions of 61 suburban municipalities in Cuyahoga, Summit, Lake and Lorain Counties and includes a diversified group of manufacturing and processing industries.

**Organization's Expo Representative(s):**

Jennifer Dalrymple

**Organization's Website:**

[www.neorsd.org](http://www.neorsd.org)

**Seeking to speak with:**

All Business Majors

**Employment/ Internship Opportunities:**

Internship options in the following areas:

- Accounting/Finance
- Human resources
- Marketing
- Information Technology
- Client Relations

**Organization Biography:**

Your career at Sherwin-Williams begins here! As one of the world's leaders in manufacture, distribution and sale of coatings and related products, Sherwin-Williams offers a wide range of opportunities at all levels – from entry-level to stores to senior management.

**Organization's Expo Representative(s):**

Desiree D. Gwynn and Shane Bergoch

**Organization's Website:**

[www.sherwin-williams.com](http://www.sherwin-williams.com)

**Seeking to speak with:**

All Business majors and Engineering major

**Employment/ Internship Opportunities:**

Store Internship Program:

General Business, Management, Marketing, Business Finance, or students with a related major are preferred.

Global Supply Chain Internships:

Majors - Engineering, Operations Supply Chain, and Human Resources

IT Professional Apprentice™ (Co-Op): Majors – Information Systems

**Organization Biography:**

UTC Aerospace Systems is one of the world's largest suppliers of technologically advanced aerospace and defense products. We design, manufacture and service systems and components and provide integrated solutions for commercial, regional, business and military aircraft, helicopters and other platforms. We are also a major supplier to international space programs.

**Organization's Expo Representative(s):**

Vicky DePiore

**Organization's Website:**

<http://careers.utc.com>

**Seeking to speak with:**

General business, Finance, International Business, and Supply Chain Management majors

**Employment/ Internship Opportunities:**

The UTC Aerospace Systems Internship Program is one of the cornerstones of the company's college recruiting strategy. Students hired into this program represent our pipeline of talent - our future executives! This program provides an opportunity for a short term work assignment for students pursuing degree programs directly related to our core business. INTERNSHIP Internships are for students who prefer shorter work periods, usually three months during the summer.

Internship options in the following areas:

- Accounting/Finance
- Human resources
- Marketing/Business Development
- Information Technology
- Supply Chain Management

**Organization Biography:**

Daily Financial, Business and World news publication. Please join me, Mike Turko – Educational Consultant for The Wall Street Journal – for information on resources that can kick-start your career search immediately. Having been a Corporate Recruiter for 5 years, along with my 4+ years as an Educational Consultant for the #1 business publication in the United States, I'd like to share with you resources that can make a difference in your professional career...starting with the companies and industries in attendance at the Cleveland State Business Internship and Co-op Expo.

Are you looking to gain a competitive edge while looking for either an Internship or Full-Time employment? Are you looking for insight into the companies and industries of choice for employment? Are you a business major looking to understand not just the "what" happened, but more importantly, the "why" it happened? Answers to each of these questions can be gained by integrating use of The Wall Street Journal into your daily career search efforts.

**Organization's Expo Representative(s):**

Mike Turko

**Organization's Website:**

[www.wsj.com](http://www.wsj.com)

**Seeking to speak with:**

Please stop by the WSJ Information Table for a free copy of The Wall Street Journal along with information on how you can utilize our resources to maximize your time in front of recruiters today!

**Organization Biography:**

Redwood Living is the premier developer of single-story apartment homes in Ohio, Michigan and Indiana, with communities also underway in Kentucky, North Carolina and South Carolina. Redwood began more than 20 years ago with the single purpose of building high quality apartment homes with private attached garages. We've grown into a fully integrated development and management company that is recognized for outstanding design, energy efficient units, superior construction practices, and entrepreneurial passion.

**Organization's Expo Representative(s):****Organization's Website:**

[www.byredwood.com](http://www.byredwood.com)

**Seeking to speak with:**

All Business Majors

**Employment/ Internship Opportunities:**

Internship options in the following areas:

Accounting, Financial Analysis, Supply Chain/Procurement, Human Resources, Marketing.

Potential Full-time positions: Accountant, Property Manager, Leasing Agent, SEO Manager, Procurement Manager

**Organization Biography:**

Garick is a leading manufacturer and distributor of sustainable natural resource products for the consumer, professional, commercial, and construction markets. Our product categories include: soils, soil amendments, mulches, playground surfacing and aggregates used in the production of cement and cement block.

**Organization's Expo Representative(s):**

Zach Rotuno, John Biliboaca

**Organization's Website:**

<http://www.garick.com/>

**Seeking to speak with:**

All Business Majors

**Employment/ Internship Opportunities:**