

Retained Search-September 2010

Division Lean Leader - High Potential

Our client is North America's leading producer of seamless tubular products mainly dedicated to oil and gas applications. Thanks to the commitment of its 700-strong workforce, the company is a \$1+ B highly efficient low cost manufacturer of seamless steel stubs. The parent company headquartered outside Paris, France, has over 50 subsidiaries worldwide with 18,000 employees and \$9 billion in sales.

This role is a high-potential designate to on-board future Company operational leadership. The position reports to the Operations Controlling & Continuous Improvement Manager.

Job Requirements:

- Facilitates the implementation of productivity processes by leading activities, establishing standards of work, visual display of performance, and building a culture of waste elimination and process improvements for this 185 employee division.
- Establishes roadmaps for productivity implementation for multiple facilities.
- Works closely with operations and continuous improvement teams to develop standards of work.
- Performs “current state analysis” of major operation(s) assigned. Assesses operating methods, procedures, and processes.
- Provides lean manufacturing and continuous improvement training as needed in the organization.
- Develops and executes a plan to improve safety, efficiency, costs, and quality of a major operation within the organization.
- Sets up adequate tools for assessment and optimization of results against the objectives. Assist units in identifying and developing key success factors and appropriate performance metrics. Determines financial impacts and savings opportunities.
- Builds and maintains productive and collaborative relationships with the Company’s parent organization and its North American counterparts.
- Establishes and maintains internal and external relationships that foster staying current with general industrial continuous improvement, tools, training, successes, etc.

Qualifications Desired:

- Bachelor’s Degree in Engineering or Business Management. MBA preferred.
- 5-7 years experience ideally in a heavy manufacturing environment. Experience in an interfacing role with the senior management team of a large complex organization is a plus.
- Technical mastery of statistical data analysis tools, **lean manufacturing methodologies** including: value stream mapping, visual management, standard work, takt times, 5S, process flow, supermarket concepts, workstation design, and DMAICS approach to continuous improvement.
- Proven operational strength to visualize, identify, and implement processes.
- Demonstrated leadership skills and track record of implementing strategic initiatives.
- Experience leading and facilitating lean manufacturing deployment initiative with tangible improvements.
- Must have strong leadership and influencing skills with the ability to establish credibility at all levels of the organization.
- Strong negotiation skills and the ability to resolve sensitive issues involving widely divergent points of views.
- Proven ability to drive cultural changes in a matrix environment.
- Plant start-up experience, a plus.

Competitive compensation package including base salary plus bonus. Comprehensive health and retirement benefits offered. Northeast Ohio locale. Relocation. For consideration please send resume to: